

Are You Reviewing Lodging Real Estate Assets?

New England Hotel Realty (NEHR) is the highest volume full-service hotel real estate advisory firm in the Northeast, providing acquisition, disposition, management, consulting and market research services to the lodging real estate and lending industries. Since 1977, our team has provided quality investment opportunities and seller representation in hundreds of hotel transactions as well as short term management solutions for over 50 hotels ranging up to 350 rooms throughout the country.

As skilled professionals backed by the market analysis and real estate specialists of Lodging Econometrics (LE), we are fully prepared to advise you in the strictest confidence on whether to sell an asset or hold it and sell at a more advantageous time. We can assist you in the disposition of a single hotel investment or a portfolio of lodging assets of any size anywhere in the country. Or, we can help you identify new hotel investments that meet your acquisition specifications.

Please Provide Your Specifications So We May Better Assist You:

Yes! I would like you to advise me on my lodging real estate objectives. Please contact me to arrange an initial discussion on a strictly confidential basis.

As a Hotel owner, I am interested in:

- Advice and Counsel** on my overall lodging investment situation to identify options on how to proceed.
- An Opinion of Value** for my property that quantifies my potential sales proceeds were I to sell today versus reinvesting and selling at a later time.
- The latest Sales Comparables** for hotels that most closely resemble my current investment: brand, location and size.
- Historic Operating Statistics** - Occupancy, ADR and RevPar - in order to identify operating trends in my market, region, or state.
- A Supply Side Forecast and Trends Report** for my particular market that analyzes current supply absorption, forecasts future supply additions and uncovers areas of potential concern.

As an investor I am interested in:

- The Purchase of a Hotel
- Tax Deferred Exchanges
- Asset Management
- No Needs at this Time
- Other Needs: _____

How may we be of service?

Are you considering the disposition of a lodging asset? Would you like to discuss current market conditions? Would you like the latest Sales Comps or perhaps a Broker's Opinion of Value for your property? Kindly tell us your needs:

Are you looking to acquire another lodging investment? Simply describe the size, kind of property and particular location that interests you so that we may present you with our latest investment opportunities:

Enter Your Contact Information Here

Name _____		Title _____	
Company _____		Phone _____	
Address _____		Fax _____	
City _____	State _____	Zip _____	E-mail _____

Please complete and fax to (603) 431-4418

Our Partners



LE, our sister company, supplies Development Pipeline research and the latest Sales Comps to our Lodging Real Estate Advisors for assistance in formulating an Opinion of Value.
www.lodgingeconometrics.com

NEHR is an AH& LA Preferred Alliance Partner, providing Lodging Real Estate Advisory Services to its members.
www.ahla.com

